



AGRO Merchants keeps their cool with Boltrics' WMS.

AGRO Merchants Group is one of the largest cold storage and logistics companies in the world. AGRO owns and operates 57 facilities in 9 countries in Europe, North America, Latin America and Asia Pacific with more than 750,000 square meters of cold storage space. To support its warehouse activities around multiple locations, they selected Boltrics' cold storage software in the cloud.



AGRO Merchants offers their customers a total package of services and arrange the whole logistical process. Ranging from transshipment, storage, container transport, customs, inspections and sorting and repacking facilities. At the same time, they are expanding their logistic possibilities throughout Europe. To reinforce the added value for their customers and to support their future growth plans, AGRO Merchants was faced with the limitations of their outdated WMS solution.

Focus on customer responsiveness

To ensure that the work processes at all their sites will run smoothly from the start, a new WMS was required. At the same time, AGRO Merchants wanted to reduce the number of different software solutions and finally chose Boltrics as the preferred solution for Europe. Therefore they opted for the WMS solution of Boltrics, especially for cold storage and logistics. The main goal of the new WMS was to increase the efficiency of the company by reducing manual activities.

“Boltrics has our preference for all European sites. The solution offers all the necessary integrated functionality to improve operational efficiency and be better positioned for organic and acquisitive growth. In addition, we will be able to registrate the temperature, batch numbers, production- and expiration date. It will simplify our work processes and save us time.”

Alex Barnard, IT manager Europe at AGRO Merchants.

Alex Barnard: “Our previous software solution was outdated and contained a lot of customization. Making it impossible, or in any case risky and very costly, to migrate it to a new version. However, if we want to continue to meet the demand of our customers, we had no other option. By choosing Boltrics’ software, we are assured that we can always work with the latest version.”

Extensive use of Boltrics’ WMS

AGRO Merchant uses RF scanning to support the use of mobile scanners, the latest voice-technology for voicepicking, Value Added Logistics (VAL) for repacking activities and Customs Declaration for creating digital NCTS transit declarations. In a subsequent, they want to connect Forwarding, Cross-dock and other customs messages.

Facts & figures

- All European sites work with Boltrics’ software
- Within agreed timeframe and budget
- Without interrupting the operational process

About AGRO Merchants

AGRO Merchants Group is focused on providing innovative cold chain solutions on a global basis by partnering with the highest quality family-operated businesses and creating new, reliable, and integrated trade networks to help its customers grow. The company invests in modern assets, industry-leading technologies, and value-added service offerings to ensure the highest quality supply chain management standards in the industry.